MD ANALYSIS

CA 1 June Analysis

GAT Constitutional Area 1 Leader: Open

July 2019 to June 2020 (12 months) Results

CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
New Clubs	108	185	143	89	76
Charter Members	3456	5611	4440	2841	2521
New Members	29079	31239	29917	25303	19448
Drops	43785	42409	49268	41015	36779
Net Growth	-7686	-1939	-11137	-9358	-11689

June (Only Results)

CA 1	Jun-17	Jun-18	Jun-19	Jun-20
New Clubs	40	37	22	21
Charter Members	1186	1044	644	563
New Members	5587	6614	2622	1248
Drops	6842	11346	9175	8263
Net Growth	412	-3123	-5452	-6053

CA 1	2016-2017 4th Qtr	2017-2018 4th Qtr	2018-2019 4th Qtr
New Clubs	82	64	45
Charter Members	2303	1824	1270
New Members	10412	11293	7405
Drops	12638	18103	14661
Net Growth	1003	-3846	-5126

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
2	Texas	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	11 380 2222 3842 -930
3	Oklahoma	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 2 220 484 -187
8	Louisiana	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	1 31 212 439 -162
16	New Jersey	New Clubs Charter Members New Members Drops Net Growth	0 8 386 683 -210	2 48 417 633 -119	3 86 402 652 -111	4 102 427 610 -2	0 0 0 0
20	Bermuda New York	New Clubs Charter Members New Members Drops Net Growth	14 396 1258 1753 63	11 360 1393 1789 99	8 223 1321 2188 -517	3 138 1227 1736 -195	0 0 0 0
22	Delaware District Of Columbia Maryland	New Clubs Charter Members New Members Drops Net Growth	1 31 519 748 -135	3 115 622 702 94	1 51 598 946 -235	1 27 514 695 -87	0 0 0 0
23	Connecticut	New Clubs Charter Members New Members Drops Net Growth	3 87 388 572 -42	2 73 439 523 26	7 165 503 657 59	0 16 364 676 -269	0 0 0 0
33	Massachusetts	New Clubs Charter Members New Members Drops Net Growth	0 11 613 866 -183	4 115 643 728 116	1 28 623 918 -194	1 28 535 896 -278	0 0 0 0
44	New Hampshire	New Clubs Charter Members New Members Drops Net Growth	2 85 213 309 7	3 67 263 303 45	2 55 248 339 -17	1 29 176 221 3	0 0 0 0
42	Rhode Island	New Clubs Charter Members New Members Drops Net Growth	0 3 106 164 -32	1 22 103 120 13	1 20 94 135 -14	0 1 79 85 -2	0 0 0 0

			2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
45		New Clubs	1	0	0	0	0
		Charter Members	21	0	0	0	0
	New York	New Members	79	104	97	94	0
	Vermont	Drops	146	181	146	153	0
		Net Growth	-42	-64	-34	-42	0
41		New Clubs	0	0	1	1	0
		Charter Members	4	0	21	23	0
	Maine	New Members	136	190	176	154	0
		Drops	192	209	224	218	0
		Net Growth	-37	-3	-16	-23	0
Total		New Clubs	21	26	24	11	12
		Charter Members	646	800	649	364	413
		New Members	3698	4174	4062	3570	2654
		Drops	5433	5188	6205	5290	4765
		Net Growth	-611	207	-1079	-895	-1279

MD	GMT Area	CA 1	Jun-17	Jun-18	Jun-19	Jun-20
2	Texas	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	2 44 161 727 -489
3	Oklahoma	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 12 58 -45
8	Louisiana	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 3 4 68 -61
16	New Jersey	New Clubs Charter Members New Members Drops Net Growth	1 21 48 107 -32	0 0 61 157 -92	1 20 40 179 -116	0 0 0 0
20	Bermuda New York	New Clubs Charter Members New Members Drops Net Growth	4 178 263 367 88	2 46 339 638 -227	0 1 141 380 -218	0 0 0 0
22	Delaware District Of Columbia Maryland	New Clubs Charter Members New Members Drops Net Growth	0 4 123 124 13	0 0 139 203 -62	1 26 71 156 -49	0 0 0 0
23	Connecticut	New Clubs Charter Members New Members Drops Net Growth	0 1 88 46 46	2 65 175 128 127	0 2 46 182 -132	0 0 0 0
33	Massachusetts	New Clubs Charter Members New Members Drops Net Growth	1 22 102 58 83	1 24 102 200 -62	1 22 52 219 -137	0 0 0 0 0
44	New Hampshire	New Clubs Charter Members New Members Drops Net Growth	1 24 65 41 50	0 0 71 115 -34	0 1 16 72 -53	0 0 0 0 0

			Jun-17	Jun-18	Jun-19	Jun-20
42		New Clubs	0	1	0	0
		Charter Members	0	20	0	0
	Rhode Island	New Members	25	24	7	0
		Drops	45	43	28	0
		Net Growth	-15	2	-21	0
45		New Clubs	0	0	0	0
		Charter Members	0	0	0	0
	New York	New Members	19	21	18	0
	Vermont	Drops	38	50	55	0
		Net Growth	-16	-27	-34	0
41		New Clubs	0	1	1	0
		Charter Members	0	21	20	0
	Maine	New Members	27	37	20	0
		Drops	34	57	64	0
		Net Growth	-5	3	-23	0
Total		New Clubs	7	7	4	2
		Charter Members	250	176	92	47
		New Members	760	969	411	177
		Drops	860	1591	1335	853
		Net Growth	212	-372	-783	-595

MD	GMT Area	CA 1	2016-2017 4th Qtr	2017-2018 4th Qtr	2018-2019 4th Qtr
16	New Jersey	New Clubs Charter Members New Members Drops Net Growth	2 45 117 187 -15	1 34 141 232 -49	3 68 163 261 -24
20	Bermuda New York	New Clubs Charter Members New Members Drops Net Growth	5 205 428 577 89	2 53 496 955 -364	1 27 404 586 -119
22	Delaware District Of Columbia Maryland	New Clubs Charter Members New Members Drops Net Growth	1 27 198 206 32	0 4 234 301 -54	1 27 177 258 -36
23	Connecticut	New Clubs Charter Members New Members Drops Net Growth	0 1 172 113 67	4 114 255 223 164	0 2 126 234 -96
33	Massachusetts	New Clubs Charter Members New Members Drops Net Growth	3 75 218 138 178	1 24 220 341 -79	1 26 162 363 -160
44	New Hampshire	New Clubs Charter Members New Members Drops Net Growth	2 44 101 93 54	0 1 101 148 -36	0 1 54 103 -43
42	Rhode Island	New Clubs Charter Members New Members Drops Net Growth	1 21 46 68 4	1 20 39 74 -11	0 0 26 39 -12
45	New York Vermont	New Clubs Charter Members New Members Drops Net Growth	0 0 40 53 -10	0 0 40 56 -14	0 0 37 89 -48
41	Maine	New Clubs Charter Members New Members Drops Net Growth	0 0 61 58 5	1 21 70 90 3	1 20 43 87 -23

		2016-2017 4th Qtr	2017-2018 4th Qtr	2018-2019 4th Qtr
Total	New Clubs	14	10	7
	Charter Members	418	271	171
	New Members	1381	1596	1192
	Drops	1493	2420	2020
	Net Growth	404	-440	-561

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
4	California	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	10 390 1886 3156 -595
13	Ohio	New Clubs Charter Members New Members Drops Net Growth	1 28 917 1300 -231	3 90 964 1393 -266	1 37 836 1462 -477	1 38 731 1181 -330	0 0 0 0
14	Pennsylvania Unknown	New Clubs Charter Members New Members Drops Net Growth	3 122 1286 2129 -578	8 234 1413 2044 -271	15 404 1536 2553 -432	6 151 1220 2201 -664	0 0 0 0
21	Arizona California	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	4 153 273 600 -94
24	Virginia	New Clubs Charter Members New Members Drops Net Growth	2 48 614 933 -161	3 72 585 950 -181	4 186 612 941 -53	3 90 496 880 -240	0 0 0 0
29	West Virginia	New Clubs Charter Members New Members Drops Net Growth	0 1 350 474 -100	2 64 369 543 -76	2 43 294 535 -163	1 23 308 417 -55	0 0 0 0
40	Arizona New Mexico	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 1 80 115 -12
50	Hawaii	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	1 19 108 266 -111
46	California Nevada	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 111 195 -68
Total		New Clubs Charter Members New Members Drops Net Growth	6 199 3167 4836 -1070	16 460 3331 4930 -794	22 670 3278 5491 -1125	11 302 2755 4679 -1289	15 563 2458 4332 -880

MD	GMT Area	CA 1	Jun-17	Jun-18	Jun-19	Jun-20
4	California	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	3 102 96 836 -587
13	Ohio	New Clubs Charter Members New Members Drops Net Growth	1 23 143 171 0	0 0 173 287 -96	0 0 86 174 -83	0 0 0 0
14	Pennsylvania Unknown	New Clubs Charter Members New Members Drops Net Growth	3 89 283 329 56	6 133 339 619 -115	3 74 135 492 -260	0 0 0 0
21	Arizona California	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	4 125 22 174 -17
24	Virginia	New Clubs Charter Members New Members Drops Net Growth	2 42 70 164 -29	1 30 106 179 -23	0 0 54 214 -154	0 0 0 0
29	West Virginia	New Clubs Charter Members New Members Drops Net Growth	1 39 82 93 29	1 22 70 122 -25	0 1 32 85 -48	((((
40	Arizona New Mexico	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	((5 28 -22
50	Hawaii	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	1 16 6 109 -79
46	California Nevada	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 11 31 -13
Total		New Clubs Charter Members New Members Drops Net Growth	7 193 578 757 56	8 185 688 1207 -259	3 75 307 965 -545	8 243 140 1178 -718

MD	GMT Area	CA 1	2016-2017 4th Qtr	2017-2018 4th Qtr	2018-2019 4th Qtr
13		New Clubs	1	0	0
		Charter Members	24	2	8
	Ohio	New Members	323	322	227
		Drops	384	512	369
		Net Growth	-17	-145	-123
14		New Clubs	4	7	5
		Charter Members	110	155	120
	Pennsylvania	New Members	482	548	374
	Unknown	Drops	586	920	782
		Net Growth	33	-151	-243
24		New Clubs	2	2	0
		Charter Members	42	59	3
	Virginia	New Members	183	205	127
		Drops	301	310	310
		Net Growth	-41	-12	-168
29		New Clubs	2	1	0
		Charter Members	62	22	1
	West Virginia	New Members	137	118	97
		Drops	173	189	159
		Net Growth	31	-40	-57
Total		New Clubs	9	10	5
		Charter Members	238	238	132
		New Members	1125	1193	825
		Drops	1444	1931	1620
		Net Growth	6	-348	-591

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
1	Illinois	New Clubs Charter Members New Members Drops Net Growth	4 148 1198 1575 -96	7 190 1170 1688 -170	5 153 1087 2041 -665	1 46 1077 1623 -340	0 0 0 0
5	North Dakota Saskatchewan South Dakota	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	1 36 396 701 -211
5M	Manitoba Minnesota Ontario	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	3 85 1202 2038 -600
11	Michigan	New Clubs Charter Members New Members Drops Net Growth	5 142 847 1408 -310	3 118 969 1397 -199	2 110 1011 1576 -308	4 104 870 1309 -214	0 0 0 0
25	Indiana	New Clubs Charter Members New Members Drops Net Growth	4 125 828 1169 -103	2 70 881 1275 -259	2 53 848 1371 -367	0 6 753 1084 -226	0 0 0 0
43	Kentucky	New Clubs Charter Members New Members Drops Net Growth	0 9 438 760 -271	5 132 459 748 -63	0 4 427 756 -257	1 21 331 723 -343	0 0 0 0
10	Michigan	New Clubs Charter Members New Members Drops Net Growth	0 0 120 158 -31	0 0 122 183 -52	0 3 125 159 -24	0 0 96 169 -43	0 0 0 0
Total		New Clubs Charter Members New Members Drops Net Growth	13 424 3431 5070 -811	17 510 3601 5291 -743	9 323 3498 5903 -1621	6 177 3127 4908 -1166	4 121 1598 2739 -811

MD	GMT Area	CA 1	Jun-17	Jun-18	Jun-19	Jun-20
1	Illinois	New Clubs Charter Members New Members Drops Net Growth	2 44 196 275 -19	1 28 210 490 -218	0 1 101 325 -194	0 0 0 0
5	North Dakota Saskatchewan South Dakota	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 19 98 -77
5M	Manitoba Minnesota Ontario	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 6 57 474 -391
11	Michigan	New Clubs Charter Members New Members Drops Net Growth	0 0 156 230 -62	0 3 215 389 -149	1 23 75 281 -167	0 0 0 0 0
25	Indiana	New Clubs Charter Members New Members Drops Net Growth	0 1 183 241 -48	2 42 196 292 -33	0 0 69 236 -146	0 0 0 0 0
43	Kentucky	New Clubs Charter Members New Members Drops Net Growth	1 32 99 123 44	0 1 137 122 19	0 0 32 128 -96	0 0 0 0 0
10	Michigan	New Clubs Charter Members New Members Drops Net Growth	0 0 28 30 -1	0 0 22 28 -5	0 0 8 41 -33	0 0 0 0
Total		New Clubs Charter Members New Members Drops Net Growth	3 77 662 899 -86	3 74 780 1321 -386	1 24 285 1011 -636	0 6 76 572 -468

MD	GMT Area	CA 1	2016-2017 4th Qtr	2017-2018 4th Qtr	2018-2019 4th Qtr
1	Illinois	New Clubs Charter Members New Members Drops Net Growth	4 99 373 526 -24	3 92 377 795 -275	1 26 307 568 -192
11	Michigan	New Clubs Charter Members New Members Drops Net Growth	1 24 270 409 -78	0 14 388 571 -113	1 35 249 499 -163
25	Indiana	New Clubs Charter Members New Members Drops Net Growth	0 3 310 429 -100	2 50 350 519 -85	0 2 308 389 -49
43	Kentucky	New Clubs Charter Members New Members Drops Net Growth	2 55 178 240 32	0 1 202 232 -16	0 0 90 206 -112
10	Michigan	New Clubs Charter Members New Members Drops Net Growth	0 0 49 45 8	0 0 61 61 1	0 0 23 64 -38
Total		New Clubs Charter Members New Members Drops Net Growth	7 181 1180 1649 -162	5 157 1378 2178 -488	2 63 977 1726 -554

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
5	North Dakota Saskatchewan South Dakota	New Clubs Charter Members New Members Drops Net Growth	1 34 382 629 -183	1 32 428 598 -101	0 0 399 616 -162	0 3 257 532 -236	0 0 0 0
5M	Manitoba Minnesota Ontario	New Clubs Charter Members New Members Drops Net Growth	7 197 1419 1811 -73	5 134 1341 1659 -54	5 133 1492 1996 -201	1 47 1175 1798 -419	0 0 0 0
9	lowa	New Clubs Charter Members New Members Drops Net Growth	1 34 584 983 -305	2 71 721 1002 -140	2 60 597 1045 -304	3 86 513 968 -284	0 0 0 0
14	Pennsylvania Unknown	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	5 128 937 1673 -493
24	Virginia	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 16 348 802 -362
27	Wisconsin	New Clubs Charter Members New Members Drops Net Growth	2 45 1530 1839 -105	2 43 1534 1777 -60	3 75 1378 2041 -439	2 51 1229 1705 -289	0 0 0 0
29	West Virginia	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	1 49 221 514 -200
Total		New Clubs Charter Members New Members Drops Net Growth	11 310 3915 5262 -666	10 280 4024 5036 -355	10 268 3866 5698 -1106	6 187 3174 5003 -1228	6 193 1506 2989 -1055

MD	GMT Area	CA 1	Jun-17	Jun-18	Jun-19	Jun-20
5	North Dakota Saskatchewan South Dakota	New Clubs Charter Members New Members Drops Net Growth	0 5 53 110 -47	0 0 74 95 -17	0 0 11 107 -92	0 0 0 0
5M	Manitoba Minnesota Ontario	New Clubs Charter Members New Members Drops Net Growth	0 4 212 328 -98	1 31 316 507 -128	0 3 111 388 -267	0 0 0 0
9	lowa	New Clubs Charter Members New Members Drops Net Growth	0 7 72 190 -93	1 32 119 239 -83	2 48 55 216 -100	0 0 0 0
14	Pennsylvania Unknown	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 1 34 331 -283
24	Virginia	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 4 12 151 -121
27	Wisconsin	New Clubs Charter Members New Members Drops Net Growth	1 20 263 265 37	0 1 283 438 -135	0 1 107 331 -206	0 0 0 0
29	West Virginia	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 1 13 85 -71
Total		New Clubs Charter Members New Members Drops Net Growth	1 36 600 893 -201	2 64 792 1279 -363	2 52 284 1042 -665	0 6 59 567 -475

MD	GMT Area	CA 1	2016-2017 4th Qtr	2017-2018 4th Qtr	2018-2019 4th Qtr
5		New Clubs	1	0	0
		Charter Members	30	0	0
	North Dakota	New Members	126	132	53
	Saskatchewan	Drops	208	206	183
	South Dakota	Net Growth	-43	-66	-119
5M		New Clubs	0	2	0
		Charter Members	5	56	3
	Manitoba	New Members	398	527	333
	Minnesota	Drops	529	777	610
	Ontario	Net Growth	-95	-145	-247
9		New Clubs	0	2	2
		Charter Members	8	55	48
	lowa	New Members	194	202	138
		Drops	338	374	346
		Net Growth	-116	-105	-143
27		New Clubs	1	1	1
		Charter Members	21	28	25
	Wisconsin	New Members	495	460	326
		Drops	495	763	576
		Net Growth	55	-233	-193
Total		New Clubs	2	5	3
		Charter Members	64	139	76
		New Members	1213	1321	850
		Drops	1570	2120	1715
		Net Growth	-199	-549	-702

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
1	Illinois	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	1 34 811 1580 -637
12	Tennessee	New Clubs Charter Members New Members Drops Net Growth	1 39 577 900 -229	4 128 647 828 5	3 143 647 958 -90	1 33 504 793 -209	0 0 0 0
18	Georgia	New Clubs Charter Members New Members Drops Net Growth	0 7 489 849 -278	1 36 505 787 -191	2 52 410 704 -198	1 32 383 659 -198	0 0 0 0
27	Wisconsin	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 7 1061 1666 -479
30	Mississippi	New Clubs Charter Members New Members Drops Net Growth	1 32 261 402 -79	2 60 217 374 -62	1 29 264 464 -141	0 10 157 309 -106	0 0 0 0
31	North Carolina	New Clubs Charter Members New Members Drops Net Growth	0 5 513 1015 -444	7 215 638 895 51	1 33 508 1088 -480	2 56 422 820 -263	0 0 0 0
32	South Carolina	New Clubs Charter Members New Members Drops Net Growth	1 28 339 553 -150	4 114 390 508 43	0 1 366 549 -133	2 69 263 483 -110	0 0 0 0
34	Alabama	New Clubs Charter Members New Members Drops Net Growth	4 131 291 496 -43	0 13 301 534 -187	1 44 293 483 -110	2 53 309 372 7	0 0 0 0
35	Aruba Bahamas Florida	New Clubs Charter Members New Members Drops Net Growth	4 145 706 1174 -130	8 278 743 1201 9	6 156 771 1446 -330	5 184 642 1169 -169	0 0 0 0
51	Puerto Rico U S Virgin Islands	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	1 39 212 593 -318	6 155 422 538 83	0 0 0 0

			2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
60		New Clubs	1	2	3	2	0
		Charter Members	40	52	95	63	0
	Various	New Members	272	399	216	241	0
		Drops	252	352	445	389	0
		Net Growth	91	122	-108	-26	0
10		New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	22
	Michigan	New Members	0	0	0	0	88
		Drops	0	0	0	0	189
		Net Growth	0	0	0	0	-63
Total		New Clubs	12	28	18	21	2
		Charter Members	427	896	592	655	63
		New Members	3448	3840	3687	3343	1960
		Drops	5641	5479	6730	5532	3435
		Net Growth	-1262	-210	-1908	-991	-1179

MD	GMT Area	CA 1	Jun-17	Jun-18	Jun-19	Jun-20
1	Illinois	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 26 374 -338
12	Tennessee	New Clubs Charter Members New Members Drops Net Growth	0 18 134 127 34	0 1 162 218 -50	0 4 38 153 -103	0 0 0 0
18	Georgia	New Clubs Charter Members New Members Drops Net Growth	1 31 83 91 31	1 22 97 112 11	0 3 55 123 -53	0 0 0 0
27	Wisconsin	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 1 54 329 -250
30	Mississippi	New Clubs Charter Members New Members Drops Net Growth	0 0 33 44 -10	0 0 35 92 -56	0 0 11 85 -70	0 0 0 0
31	North Carolina	New Clubs Charter Members New Members Drops Net Growth	1 38 139 139 44	0 2 125 230 -98	0 5 43 176 -115	0 0 0 0
32	South Carolina	New Clubs Charter Members New Members Drops Net Growth	0 0 93 57 39	0 0 77 114 -32	0 0 20 97 -67	0 0 0 0
34	Alabama	New Clubs Charter Members New Members Drops Net Growth	0 1 64 43 29	0 0 63 75 -8	0 2 35 54 -14	0 0 0 0 0
35	Aruba Bahamas Florida	New Clubs Charter Members New Members Drops Net Growth	2 47 152 231 -20	2 46 231 366 -57	1 45 77 421 -274	0 0 0 0

			Jun-17	Jun-18	Jun-19	Jun-20
51		New Clubs	0	0	3	0
		Charter Members	0	1	79	0
	Puerto Rico	New Members	0	88	85	0
	U S Virgin Islands	Drops	0	139	96	0
		Net Growth	0	-40	74	0
60		New Clubs	1	1	0	0
		Charter Members	29	25	2	0
	Various	New Members	98	92	54	0
		Drops	81	144	71	0
		Net Growth	46	-22	-15	0
10		New Clubs	0	0	0	0
		Charter Members	0	0	0	0
	Michigan	New Members	0	0	0	2
		Drops	0	0	0	36
		Net Growth	0	0	0	-33
Total		New Clubs	5	4	4	0
		Charter Members	164	97	140	1
		New Members	796	970	418	82
		Drops	813	1490	1276	739
		Net Growth	193	-352	-637	-621

MD	GMT Area	CA 1	2016-2017 4th Qtr	2017-2018 4th Qtr	2018-2019 4th Qtr
12	Tennessee	New Clubs Charter Members New Members Drops Net Growth	2 66 219 208 88	1 28 260 357 -56	1 29 138 255 -79
18	Georgia	New Clubs Charter Members New Members Drops Net Growth	1 32 168 189 28	1 24 188 197 32	1 27 114 207 -51
30	Mississippi	New Clubs Charter Members New Members Drops Net Growth	1 24 71 109 -12	0 0 91 164 -70	0 0 39 142 -98
31	North Carolina	New Clubs Charter Members New Members Drops Net Growth	2 69 225 283 24	0 2 179 375 -176	2 50 116 293 -109
32	South Carolina	New Clubs Charter Members New Members Drops Net Growth	1 25 146 131 47	0 1 143 195 -35	0 0 70 172 -85
34	Alabama	New Clubs Charter Members New Members Drops Net Growth	0 1 110 112 10	0 1 117 155 -29	1 32 81 89 30
35	Aruba Bahamas Florida	New Clubs Charter Members New Members Drops Net Growth	5 157 253 378 62	2 50 339 557 -111	1 48 194 551 -268
51	Puerto Rico U S Virgin Islands	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0 0	1 37 190 333 -91	5 123 193 175 165
60	Various	New Clubs Charter Members New Members Drops Net Growth	2 51 198 161 101	2 68 129 202 11	1 28 108 140 3

		2016-2017 4th Qtr	2017-2018 4th Qtr	2018-2019 4th Qtr
Total	New Clubs	14	7	12
	Charter Members	425	211	337
	New Members	1390	1636	1053
	Drops	1571	2535	2024
	Net Growth	348	-525	-492

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
2	Texas	New Clubs Charter Members New Members Drops Net Growth	15 503 3297 4916 -759	31 878 3621 4836 41	22 720 3371 5396 -953	13 472 2732 4163 -611	0 0 0 0
3	Oklahoma	New Clubs Charter Members New Members Drops Net Growth	0 1 374 537 -134	1 23 402 561 -98	0 10 378 624 -187	0 0 316 550 -199	0 0 0 0
7	Arkansas	New Clubs Charter Members New Members Drops Net Growth	1 29 371 566 -126	0 1 382 543 -113	1 26 347 534 -116	1 28 304 483 -121	0 0 0 0
8	Louisiana	New Clubs Charter Members New Members Drops Net Growth	1 35 403 661 -188	0 3 396 553 -117	2 88 296 659 -250	0 24 341 494 -95	0 0 0 0
16	New Jersey	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	3 78 249 707 -300
20	Bermuda New York	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	5 173 993 1839 -501
22	Delaware District Of Columbia Maryland	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	3 87 359 783 -268
26	Missouri	New Clubs Charter Members New Members Drops Net Growth	1 30 805 1174 -243	3 99 881 1123 -38	5 141 785 1221 -179	1 33 546 1148 -480	0 0 0 0 0
Total		New Clubs Charter Members New Members Drops Net Growth	18 598 5250 7854 -1450	35 1004 5682 7616 -325	30 985 5177 8434 -1685	15 557 4239 6838 -1506	11 338 1601 3329 -1069

MD	GMT Area	CA 1	Jun-17	Jun-18	Jun-19	Jun-20
2	Texas	New Clubs Charter Members New Members Drops Net Growth	5 128 666 571 274	4 122 735 1047 -146	1 73 246 824 -460	0 0 0 0
3	Oklahoma	New Clubs Charter Members New Members Drops Net Growth	0 0 85 59 27	0 2 42 102 -55	0 0 18 129 -105	0 0 0 0
7	Arkansas	New Clubs Charter Members New Members Drops Net Growth	0 1 74 101 -21	0 0 78 132 -48	1 27 56 105 -17	0 0 0 0
8	Louisiana	New Clubs Charter Members New Members Drops Net Growth	0 0 72 58 19	1 61 55 185 -64	0 0 38 92 -52	0 0 0
16	New Jersey	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	1 26 19 283 -232
20	Bermuda New York	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	1 22 118 419 -252
22	Delaware District Of Columbia Maryland	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	2 48 29 178 -93
26	Missouri	New Clubs Charter Members New Members Drops Net Growth	0 11 132 155 10	4 110 167 258 62	0 0 49 243 -180	0 0 0 0
Total		New Clubs Charter Members New Members Drops Net Growth	5 140 1029 944 309	9 295 1077 1724 -251	2 100 407 1393 -814	4 96 166 880 -577

MD	GMT Area	CA 1	2016-2017 4th Qtr	2017-2018 4th Qtr	2018-2019 4th Qtr
2	Texas	New Clubs Charter Members New Members Drops Net Growth	10 270 1256 1233 412	10 273 1255 1809 -173	5 182 737 1412 -415
3	Oklahoma	New Clubs Charter Members New Members Drops Net Growth	1 22 159 141 47	0 2 109 189 -68	0 0 75 201 -117
7	Arkansas	New Clubs Charter Members New Members Drops Net Growth	0 1 140 186 -32	0 0 124 199 -63	1 27 112 155 -9
8	Louisiana	New Clubs Charter Members New Members Drops Net Growth	0 1 144 147 10	2 86 101 289 -96	0 1 111 172 -57
26	Missouri	New Clubs Charter Members New Members Drops Net Growth	1 48 258 346 -7	4 111 286 408 41	1 23 134 365 -184
Total		New Clubs Charter Members New Members Drops Net Growth	12 342 1957 2053 430	16 472 1875 2894 -359	7 233 1169 2305 -782

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
6	Colorado	New Clubs Charter Members New Members Drops Net Growth	1 23 281 481 -126	1 22 331 416 -21	0 0 333 445 -66	1 36 225 490 -191	0 0 225 388 -126
17	Kansas	New Clubs Charter Members New Members Drops Net Growth	1 24 401 690 -214	0 1 483 647 -106	1 22 478 723 -188	0 3 353 666 -258	0 0 0 0
21	Arizona California	New Clubs Charter Members New Members Drops Net Growth	1 52 459 761 -155	1 37 500 598 43	0 16 417 669 -128	2 47 356 652 -157	0 0 0 0
28	Utah	New Clubs Charter Members New Members Drops Net Growth	0 0 147 212 -58	0 0 131 165 -26	0 0 88 157 -62	0 1 74 140 -56	0 0 0 0
38	Nebraska	New Clubs Charter Members New Members Drops Net Growth	1 25 229 386 -106	0 0 255 273 -4	1 21 273 401 -91	0 5 191 329 -120	0 2 111 286 -151
40	Arizona New Mexico	New Clubs Charter Members New Members Drops Net Growth	0 0 109 213 -87	0 0 147 195 -18	1 32 151 203 -7	0 1 81 216 -123	0 0 0 0
15	Wyoming	New Clubs Charter Members New Members Drops Net Growth	1 25 81 126 -7	0 0 78 161 -70	0 0 64 135 -67	0 0 83 103 -15	0 0 57 121 -60
37	Montana	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	1 20 110 177 -34
Total		New Clubs Charter Members New Members Drops Net Growth	5 149 1707 2869 -753	2 60 1925 2455 -202	3 91 1804 2733 -609	3 93 1363 2596 -920	1 22 503 972 -371

MD	GMT Area	CA 1	Jun-17	Jun-18	Jun-19	Jun-20
6	Colorado	New Clubs Charter Members New Members Drops Net Growth	0 0 46 92 -37	0 0 58 76 -10	0 0 20 87 -64	0 0 26 60 -32
17	Kansas	New Clubs Charter Members New Members Drops Net Growth	0 0 80 114 -30	0 0 122 192 -67	0 0 26 150 -122	0 0 0 0
21	Arizona California	New Clubs Charter Members New Members Drops Net Growth	1 26 139 164 22	0 0 100 140 -31	1 20 31 243 -166	0 0 0 0 0
28	Utah	New Clubs Charter Members New Members Drops Net Growth	0 0 29 25 9	0 0 15 25 -9	0 0 5 15 -9	0 0 0 0
38	Nebraska	New Clubs Charter Members New Members Drops Net Growth	0 0 39 32 9	0 0 52 94 -38	0 0 22 36 -13	0 0 5 73 -65
40	Arizona New Mexico	New Clubs Charter Members New Members Drops Net Growth	0 0 19 19 2	0 8 44 39 16	0 1 9 58 -47	0 0 0 0
15	Wyoming	New Clubs Charter Members New Members Drops Net Growth	0 0 18 29 -11	0 0 7 24 -17	0 0 5 11 -6	0 0 2 29 -27
37	Montana	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 4 39 -35
Total		New Clubs Charter Members New Members Drops Net Growth	1 26 370 475 -36	0 8 398 590 -156	1 21 118 600 -427	0 0 37 201 -159

MD	GMT Area	CA 1	2016-2017 4th Qtr	2017-2018 4th Qtr	2018-2019 4th Qtr
6	Colorado	New Clubs Charter Members New Members Drops Net Growth	0 1 110 142 -16	0 0 92 134 -32	0 1 64 155 -86
17	Kansas	New Clubs Charter Members New Members Drops Net Growth	0 0 143 186 -36	0 0 201 280 -71	0 0 85 246 -150
21	Arizona California	New Clubs Charter Members New Members Drops Net Growth	1 29 181 247 -5	0 2 175 258 -36	1 24 101 374 -204
28	Utah	New Clubs Charter Members New Members Drops Net Growth	0 0 48 63 -10	0 0 33 42 -7	0 1 12 42 -24
38	Nebraska	New Clubs Charter Members New Members Drops Net Growth	0 0 85 69 21	1 21 110 130 7	0 0 52 78 -23
40	Arizona New Mexico	New Clubs Charter Members New Members Drops Net Growth	0 0 45 61 -9	0 8 60 70 1	0 1 34 86 -49
15	Wyoming	New Clubs Charter Members New Members Drops Net Growth	0 0 29 54 -23	0 0 17 46 -28	0 0 16 35 -17
Total		New Clubs Charter Members New Members Drops Net Growth	1 30 641 822 -78	1 31 688 960 -166	1 27 364 1016 -553

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
4	California	New Clubs Charter Members New Members Drops Net Growth	17 535 2397 3639 -421	36 1172 2569 3386 685	22 687 2542 4610 -987	12 373 2026 3541 -845	0 0 0 0
19	British Columbia Idaho Washington	New Clubs Charter Members New Members Drops Net Growth	0 7 645 971 -216	2 69 703 920 -44	4 117 721 1065 -133	2 61 508 905 -230	0 0 0 0
28	Utah	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 1 72 116 -40
36	California Oregon	New Clubs Charter Members New Members Drops Net Growth	1 32 382 632 -160	1 28 396 584 -102	0 8 391 749 -283	0 6 324 478 -75	0 1 258 477 -155
39	ldaho Oregon	New Clubs Charter Members New Members Drops Net Growth	0 2 161 223 -45	2 52 152 215 2	0 2 111 208 -81	0 2 83 213 -113	0 8 92 214 -88
49	Alaska British Columbia Yukon Territory	New Clubs Charter Members New Members Drops Net Growth	1 33 361 613 -168	4 94 325 559 -81	0 2 350 546 -167	0 7 286 388 -74	0 0 0 0
50	Hawaii	New Clubs Charter Members New Members Drops Net Growth	1 47 212 256 22	1 35 214 293 -12	0 2 150 332 -147	1 34 173 232 -9	0 0 0 0
46	California Nevada	New Clubs Charter Members New Members Drops Net Growth	2 47 141 316 -83	3 99 193 219 94	1 44 152 385 -166	1 23 163 219 -11	0 0 0 0
37	Montana	New Clubs Charter Members New Members Drops Net Growth	0 0 164 170 8	2 52 110 238 -59	0 0 128 179 -40	0 0 169 193 -6	0 0 0 0
Total		New Clubs Charter Members New Members Drops Net Growth	22 703 4463 6820 -1063	51 1601 4662 6414 483	27 862 4545 8074 -2004	16 506 3732 6169 -1363	0 10 422 807 -283

MD	GMT Area	CA 1	Jun-17	Jun-18	Jun-19	Jun-20
4	California	New Clubs Charter Members New Members Drops Net Growth	8 222 403 648 12	3 109 510 1229 -574	5 123 210 910 -536	0 0 0 0
19	British Columbia Idaho Washington	New Clubs Charter Members New Members Drops Net Growth	0 1 124 174 -24	1 33 146 255 -61	0 1 45 251 -192	0 0 0 0
28	Utah	New Clubs Charter Members New Members Drops Net Growth	0 0 0 0	0 0 0 0	0 0 0 0	0 0 10 18 -8
36	California Oregon	New Clubs Charter Members New Members Drops Net Growth	0 0 89 78 14	0 0 93 264 -161	0 0 35 136 -94	0 0 5 116 -107
39	ldaho Oregon	New Clubs Charter Members New Members Drops Net Growth	0 6 23 43 -10	0 1 28 32 -1	0 2 7 26 -13	0 0 9 42 -31
49	Alaska British Columbia Yukon Territory	New Clubs Charter Members New Members Drops Net Growth	1 22 38 93 -28	0 0 67 88 -21	0 0 40 65 -19	0000
50	Hawaii	New Clubs Charter Members New Members Drops Net Growth	0 0 41 52 -11	0 1 42 133 -85	0 14 26 79 -38	0 0 0 0
46	California Nevada	New Clubs Charter Members New Members Drops Net Growth	2 49 56 50 57	0 1 25 99 -67	0 0 12 56 -42	0 0 0 0
37	Montana	New Clubs Charter Members New Members Drops Net Growth	0 0 18 63 -45	0 0 29 44 -14	0 0 17 30 -11	0 0 0 0
Total		New Clubs Charter Members New Members Drops Net Growth	11 300 792 1201 -35	4 145 940 2144 -984	5 140 392 1553 -945	0 0 24 176 -146

MD	GMT Area	CA 1	2016-2017 4th Qtr	2017-2018 4th Qtr	2018-2019 4th Qtr
4	California	New Clubs Charter Members New Members Drops Net Growth	17 452 754 1094 197	8 239 871 1787 -585	7 181 493 1315 -568
19	British Columbia Idaho Washington	New Clubs Charter Members New Members Drops Net Growth	1 31 259 262 66	2 60 259 392 -34	0 10 144 349 -171
36	California Oregon	New Clubs Charter Members New Members Drops Net Growth	0 0 141 138 11	0 3 152 338 -167	0 0 91 184 -76
39	ldaho Oregon	New Clubs Charter Members New Members Drops Net Growth	0 9 53 93 -23	0 1 52 61 -4	0 2 18 58 -32
49	Alaska British Columbia Yukon Territory	New Clubs Charter Members New Members Drops Net Growth	2 44 125 188 -8	0 0 123 137 -4	0 3 82 83 8
50	Hawaii	New Clubs Charter Members New Members Drops Net Growth	0 0 68 83 -13	0 1 58 158 -89	1 34 55 102 -10
46	California Nevada	New Clubs Charter Members New Members Drops Net Growth	3 69 84 77 81	0 1 56 124 -59	0 1 40 87 -41
37	Montana	New Clubs Charter Members New Members Drops Net Growth	0 0 41 101 -57	0 0 35 68 -29	0 0 52 57 -1
Total		New Clubs Charter Members New Members Drops Net Growth	23 605 1525 2036 254	10 305 1606 3065 -971	8 231 975 2235 -891

MD	GMT Area	CA 1	2019-2020
11	Michigan	New Clubs Charter Members New Members Drops Net Growth	4 153 571 1178 -351
13	Ohio	New Clubs Charter Members New Members Drops Net Growth	2 58 583 1149 -404
25	Indiana	New Clubs Charter Members New Members Drops Net Growth	0 13 550 977 -331
Total		New Clubs Charter Members New Members Drops Net Growth	6 224 1704 3304 -1086

MD	GMT Area	CA 1	2019-2020
7	Arkansas	New Clubs Charter Members New Members Drops Net Growth	0 34 208 434 -172
9	lowa	New Clubs Charter Members New Members Drops Net Growth	1 25 421 803 -321
26	Missouri	New Clubs Charter Members New Members Drops Net Growth	0 1 462 913 -392
Total		New Clubs Charter Members New Members Drops Net Growth	1 60 1091 2150 -885

MD	GMT Area	CA 1	2019-2020
23	Connecticut	New Clubs Charter Members New Members Drops Net Growth	4 115 346 558 -62
33	Massachusetts	New Clubs Charter Members New Members Drops Net Growth	1 31 417 698 -200
44	New Hampshire	New Clubs Charter Members New Members Drops Net Growth	2 46 183 299 -51
42	Rhode Island	New Clubs Charter Members New Members Drops Net Growth	0 2 68 85 -9
45	New York Vermont	New Clubs Charter Members New Members Drops Net Growth	0 3 67 85 0
41	Maine	New Clubs Charter Members New Members Drops Net Growth	1 28 111 191 -41
Total		New Clubs Charter Members New Members Drops Net Growth	8 225 1192 1916 -363

MD	GMT Area	CA 1	2019-2020
51	Puerto Rico U S Virgin Islands	New Clubs	4
		Charter Members	72
		New Members	257
		Drops	542
		Net Growth	-196
60		New Clubs	0
		Charter Members	1
	Various	New Members	235
		Drops	350
		Net Growth	-84
Total		New Clubs	4
		Charter Members	73
		New Members	492
		Drops	892
		Net Growth	-280

MD	GMT Area	CA 1	2019-2020
18	Georgia	New Clubs Charter Members New Members Drops Net Growth	1 25 355 573 -147
31	North Carolina	New Clubs Charter Members New Members Drops Net Growth	0 25 331 796 -374
32	South Carolina	New Clubs Charter Members New Members Drops Net Growth	0 7 194 510 -273
35	Aruba Bahamas Florida	New Clubs Charter Members New Members Drops Net Growth	1 46 497 1229 -478
Total		New Clubs Charter Members New Members Drops Net Growth	2 103 1377 3108 -1272

MD	GMT Area	CA 1	2019-2020
12		New Clubs	1
	-	Charter Members	37
	Tennessee	New Members	289
		Drops	721
		Net Growth	-310
30		New Clubs	1
		Charter Members	25
	Mississippi	New Members	147
		Drops	399
		Net Growth	-206
34		New Clubs	1
04		Charter Members	28
	Alabama	New Members	256
		Drops	429
		Net Growth	-124
43		New Clubs	1
		Charter Members	23
	Kentucky	New Members	198
		Drops	492
		Net Growth	-236
Total		New Clubs	4
		Charter Members	113
		New Members	890
		Drops	2041
		Net Growth	-876